



102 S. Tejon Street, Suite 430 | Colorado Springs, CO 80903 | P 719.471.8183 | F 719.471.9733 | [www.coloradospringsbusinessalliance.com](http://www.coloradospringsbusinessalliance.com)

June 26, 2015

The Honorable Doug Lamborn  
United States House of Representatives  
2402 Rayburn House Office Building  
Washington, D.C. 20515

Dear Congressman Lamborn:

The Colorado Springs Regional Business Alliance is writing to you on a matter affecting the region's growing export economy. The Colorado Springs, Colorado and the U.S. economies all benefit from the sale of Colorado-made goods around the world. Continuing to expand our exports will allow us to continue to create jobs and move the economy forward. Because international trade is so important to growing the Colorado Springs economy, the Business Alliance has recently instituted an international program, supporting those businesses that are involved in international trade and assisting local businesses in establishing import-export relationships. International trade is an important component to the regional economy.

For decades, the U.S. Export-Import Bank (Ex-Im) has provided a vital export finance tool that has helped both small and large companies sell their products overseas. Although the political jargon seems to be focused on large companies, my experience reflects that the Ex-Im Bank is of most benefit to small business, enabling those companies to have a finance tool that enables international trade and reduces the risk involved with that trade. The bank is an important tool for fair trade for the U.S. small business community.

The Colorado Springs Regional Business Alliance urges you to vote to reauthorize the U.S. Export-Import Bank's charter. Failure to reauthorize the agency's operations will place not just Colorado companies but businesses across America at a serious export disadvantage.

Thank you for consideration on this important issue.

Sincerely,

A handwritten signature in blue ink that reads "L. Allan Wenstrand". The signature is fluid and cursive.

L. Allan Wenstrand  
Chief Business Development Officer



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June 26, 2015

The Honorable Cory Gardner  
United States Senator  
B40B Dirksen Senate Office Building  
Washington, D.C. 20510

Dear Senator Gardner:

The Colorado Springs Regional Business Alliance urges you to vote in favor of reauthorizing the U.S. Import-Export Bank's Charter. The Colorado Springs, Colorado and the U.S. economies all benefit from the sale of Colorado-made goods around the world. Continuing to expand our exports will allow us to continue to create jobs and move the economy forward. Because international trade is so important to growing the Colorado Springs economy, the Business Alliance has recently instituted an international program, supporting those businesses that are involved in international trade and assisting local businesses in establishing import-export relationships. International trade is an important component to the regional economy.

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The Colorado Springs Regional Business Alliance urges you to vote to reauthorize the U.S. Export-Import Bank's charter. Failure to reauthorize the agency's operations will place not just Colorado companies but businesses across America at a serious export disadvantage.

Thank you for consideration on this important issue.

Sincerely,

A handwritten signature in blue ink, appearing to read "L. Allan Wenstrand", is written over a light blue horizontal line.

L. Allan Wenstrand  
Chief Business Development Officer